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## Community Consolidated School District 15

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**DATE:** May 9, 2018  
**TO:** Board of Education  
**FROM:** Corey Bultemeier, Director of Fiscal Services  
**RE:** Action Item – BID #18-014 Telecommunication Services



The District received and evaluated proposals for telecommunication services with AT&T being the top proposal. When considering all factors such as cost, quality of service, flexibility, and ability to meet the District's overall telecommunication service needs, AT&T emerged as the best option. The District will be switching from a DS3/PRI based service to a SIP trunking based service.

The proposed solution from AT&T includes a fully redundant backup system which will be housed at Conyers Learning Academy (CLA). This means that should anything occur that would take out the District's primary phone system at the ESC, then the AT&T service would instantaneously switch all phone traffic over to CLA allowing the District to maintain full phone system capabilities. The administration feels that this is an integral part of the proposed solution from a safety perspective for District students and staff.

Under the proposal the District will be able to save significant amounts annually after year 1. District 15 pays an average of \$62,200 per year under the expiring AT&T contract. The costs and savings for the four-year contract breakdown as follows.

Year 1 (2018-19) – There will be some additional one-time setup costs associated with the project from Telcom Innovations Group (TIG) to provide equipment, licenses, and services. AT&T contract costs \$38,035. TIG costs \$24,128. Net savings estimated at less than \$100 for year 1.

Years 2, 3, & 4 (2019-20, 2020-21, & 2021-22). The AT&T costs would be \$38,035 each year with estimated savings being \$24,200 per year.

The recommendation is that the Board of Education approve AT&T for a four-year contract to provide CCSD 15 with telecommunication services at an annual rate of \$38,035 along with work and services to be provided by TIG at a one-time cost of \$24,128.

**TELECOMMUNICATIONS SERVICES**  
**RFP # 18-014**

	<u>AT&amp;T</u>	<u>TIG</u>	<u>Comcast</u>
Annual Solutions Cost:	22,190.64	31,035.00	25,449.60
Extra Call Path Lines	10,800.00	10,800.00	10,800.00
Sub-Total	<u>32,990.64</u>	<u>41,835.00</u>	<u>36,249.60</u>
Estimated Taxes & Fees:	5,044.27	6,396.57	5,542.56
	<u>38,034.91</u>	<u>48,231.57</u>	<u>41,792.16</u>

- TIG Proposal has an additional per minute charge for out of district calls.
- AT&T proposal included 13,500 minutes monthly of out of district calls.
- District POTS lines are covered under a separate contract. Cost for POTS lines would increase if telecommunications contract is not awarded to AT&T.
- TIG currently provides maintenance and support for internal phone system (hardware and software).