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Community Consolidated School District 15

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Deputy Superintendent of Schools

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DATE: May 9, 2018
TO: Board of Education
FROM: Matthew J. Barbini, Ed.D., Deputy Superintendent
RE: RFP Award #18-017 Chromebooks with Accessories, Warranty, Services and Options



Community Consolidated School District 15 issued a Chromebook to all students in 6th, 7th, and 8th grades at the beginning of the 2017-2018 school year. To continue this important initiative, the administration is recommending that the Board of Education approves the purchase of thirteen hundred ninety (1,390) Chromebooks, Accessories, and Services to achieve a 1:1 device to student ratio for all students who will be entering into 6th grade in the fall of 2018-2019.

On March 7, 2018, the District requested proposals for the purchase of 1:1 Chromebooks with Accessories, Warranty, Services and Options. It was publicized in the Daily Herald and on the District Website. Seven (7) vendors responded to the District's RFP #18-017 on April 16, 2018.

The administration is recommending that Riverside Technologies, Inc., North Sioux City, SD, be awarded the RFP for the District's Chromebook purchase for the Lenovo 100e Chromebook. Riverside Technologies, Inc., was the lowest pricing that the District received for Chromebooks. Riverside Technologies, Inc., offered a per unit cost of a Chromebook, license, and accidental damage insurance of \$253.

The administration is also recommending that Riverside Technologies Inc., North Sioux City, SD, be awarded the RFP for the District's purchase of protective cases for each Chromebook issued to students in the 1:1 initiative next year. Additionally, the \$19.00 per unit price point of the protective case provided by Riverside Technologies, Inc., fell near the middle of other vendor products in terms of cost. The \$13.00 per unit price point of the fitted shell case provided by Riverside Technologies, Inc., will provide extra protection for the Chromebooks when they are out of the protective case. Based on user experience, the protective cases offered by Riverside Technologies, Inc., were the most durable products at this price-point. The District also recommends green delivery for the Lenovo 100e Chromebooks at a price point of \$2.00. Green delivery includes removal of all packaging materials and disposal/recycling of those products. Units are shipped to District in a shipping container that minimizes waste and is easily collapsible and recyclable. This saves time that would otherwise

be spent by staff in the Department of Technology Services unpackaging the devices. Green delivery was used with this initiative last year.

Total Project Cost to the District:

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED PRICE
Lenovo 100e Chromebook	1390	\$169.00	\$234,910.00
Licensure	1390	\$24.00	\$33,360.00
Three Year Manufacturer's Loss and Accidental Damage Insurance	1390	\$60.00	\$83,400.00
Protective Sleeve Case	1390	\$19.00	\$26,410.00
Protective Fitted Shell Case	1390	\$13.00	\$18,070.00
Chromebook Green Delivery	1390	\$2.00	\$2,780.00
Total Cost	1390	\$287.00	\$398,930.00

Extended Price = individual item cost multiplied by 1390 to achieve a 1:1 Chromebook to student ratio for sixth grade students in 2018-2019
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This expenditure and future expenditures to support the 1:1 Chromebook initiative is built into the Department of Technology Services budget on an annual basis.

A Frequently Asked Questions (FAQ) document is available for students, parents, teachers, administrators, and community members on the District's website to answer many of the questions associated with our 1:1 initiative for all students in 6th, 7th, and 8th grades.

RFP #18-017 - Chromebooks with Accessories, Warranty, Services and Options

VENDOR	Product	Purchase Quantiy	Unit Price	Total
Riverside Technology Inc.	Chromebook - Lenovo 100e	1390	\$169.00	\$234,910.00
	Chrome License	1390	\$24.00	\$33,360.00
	Fitted Case	1390	\$13.00	\$18,070.00
	Sleeve Case	1390	\$19.00	\$26,410.00
	Chromebook Green Delivery	1390	\$2.00	\$2,780.00
	Manufacturer's Loss and Accidental Damage - Year 3	1390	\$60.00	\$83,400.00
	TOTAL		\$287.00	\$398,930.00
FF Firefly Computers	Chromebook - Lenovo N23	1390	\$171.00	\$237,690.00
	Chrome License	1390	\$24.00	\$33,360.00
	Fitted Case	1390	no bid	no bid
	Sleeve Case	1390	\$20.49	\$28,481.10
	Sleeve Case Option 2	1390	\$19.00	\$26,410.00
	Chromebook Green Delivery	1390	\$0.00	\$0.00
	Manufacturer's Loss and Accidental Damage - Year 3	1390	\$49.00	\$68,110.00
	TOTAL		\$283.49	\$394,051.10
CDW Government LLC	Chromebook - Lenovo 100e	1390	\$181.25	\$251,937.50
	Chrome License	1390	\$23.95	\$33,290.50
	Fitted Case	1390	\$21.20	\$29,468.00
	Sleeve Case	1390	\$16.15	\$22,448.50
	Chromebook Green Delivery	1390	\$7.56	\$10,508.40
	Manufacturer's Loss and Accidental Damage - Year 3	1390	\$65.02	\$90,377.80
	TOTAL		\$315.13	\$438,030.70

Bump Armor	Chromebook	No Bid	No Bid	No Bid
	Chrome License	No Bid	No Bid	No Bid
	Fitted Case	No Bid	No Bid	No Bid
	Sleeve Case	1390	\$11.89	\$16,527.10
	Chromebook Green Delivery	No Bid	No Bid	No Bid
	Manufacturer's Loss and Accidental Damage - Year 3	No Bid	No Bid	No Bid
	TOTAL		\$11.89	\$16,527.10
Everyday PC	Chromebook	No Bid	No Bid	No Bid
	Chrome License	No Bid	No Bid	No Bid
	Fitted Case	No Bid	No Bid	No Bid
	Sleeve Case	No Bid	No Bid	No Bid
	Chromebook Green Delivery	No Bid	No Bid	No Bid
	Manufacturer's Loss and Accidental Damage - Year 3	No Bid	No Bid	No Bid
	TOTAL		\$0.00	\$0.00
Rugged Protection	Chromebook	No Bid	No Bid	No Bid
	Chrome License	No Bid	No Bid	No Bid
	Fitted Case	1390	\$16.80	\$23,352.00
	Sleeve Case	1390	\$9.90	\$13,761.00
	Chromebook Green Delivery	No Bid	No Bid	No Bid
	Manufacturer's Loss and Accidental Damage - Year 3	No Bid	No Bid	No Bid
	TOTAL		\$26.70	\$37,113.00