

Bids—Rock Salt and Triple Melt Purchase

Background

Bid specifications for Rock Salt and Triple Melt were published in the Daily Herald newspaper on August 13, 2015, posted on the district website and sent to twelve vendors with one “no bid” and two bids received.

Bulk rock salt is used for de-icing the parking lots and playgrounds and bags of Triple Melt are used on school walkways.

Results

Vendor	Bulk Pre-wetted Rock Salt Quantity: 330 Tons		Triple Melt 50# bags Quantity: 1,700 bags		Item Sub-total	TOTAL 2 ITEMS
	Unit Price	Total	Unit Price	Total		
Compass Minerals America <i>(formerly North American Salt)</i>	\$91.70	\$30,261.00	No bid	-	\$30,261.00	
Overland Park, KS						\$30,261.00
Conserv FS	\$92.00	\$30,360.00			\$30,360.00	
Wauconda, IL			\$9.20	\$15,640.00	\$15,640.00	
						\$46,000.00
Morton Salt Inc. Chicago, IL	-		-		-	No bid

Total Bid Award Conserv FS:\$46,000.00

Recommendation

It is recommended that the Board of Education award the Rock Salt and Triple Melt purchase to Conserv FS, Wauconda, for a total bid award of \$46,000. The recommendation is based on low bid vendor meeting specifications and being able to supply both the rock salt and the bag salt. The variance between bidders on rock salt was \$.30 per ton, and based on 330 tons, which amounts to \$99. We are choosing to award the bid to Conserv FS who is a local supplier and a vendor that has supported the district in the past. When other suppliers under contract could not meet our demands for rock salt during the salt shortage in 2014, Conserv FS kept the district supplied with salt. Conserv FS is also the only supplier to bid on the required bag salt. Therefore, it is our recommendation to award the contract to Conserv FS. The expenditure is budgeted in Operations and Maintenance Fund for 2015-2016.

Bid documents are on file in the business office for review.