

RFP #14-006 Printer Toner Cartridges

Background

Specifications for Printer Toner cartridges were published in the Daily Herald Newspaper and posted on the District website on September 17, 2013. RFP instructions were emailed to 20 vendors and we received 13 responses. The cartridges listed under this RFP are to be used at all district locations, classrooms, resource centers, computer labs and main offices. Cartridges are stored at the Central Distribution Facility.

The previous RFP #14-004 was rejected in September in order to revise our specs and allow vendors to provide alternatives to the MSE brand for OEM compatible cartridges. The bid specs require that non-OEM cartridges should be equal to or exceeded OEM cartridge specifications. In addition, we requested page yield estimates in order to gauge the price per printed page for each cartridge.

Results

	LD Products	Rasix	Supplies Outlet	VRS Inc. (NuCycle)	TOTAL Non-OEM AWARD
AWARD	\$ 2,374.05	\$ 2,900.00	\$ 4,552.50	\$ 124.75	\$ 9,951.30

Cartridge	QTY	2012-2013 Price	2013-2014 Price	Price Difference	2013-2014 Savings
HP C7115A Black (High Yield)	200	\$ 20.99	\$ 14.50	\$ (6.49)	\$ (1,298.00)
HP #10 C-4844-AN Black (High Yield)	5	\$ 9.99	\$ 6.99	\$ (3.00)	\$ (15.00)
HP #11 C4836-AN Cyan	10	\$9.49	\$ 4.99	\$ (4.50)	\$ (45.00)
HP #11 C4837-AN Magenta	10	\$ 9.49	\$ 4.99	\$ (4.50)	\$ (45.00)
HP #11 C4838-AN Yellow	5	\$ 9.49	\$ 4.99	\$ (4.50)	\$ (22.50)
Q6000A Black	25	\$ 27.99	\$ 24.50	\$ (3.49)	\$ (87.25)
Q6001A Cyan	20	\$ 27.99	\$ 24.50	\$ (3.49)	\$ (69.80)
Q6002A Yellow	30	\$ 27.99	\$ 24.50	\$ (3.49)	\$ (104.70)
Q6003A Magenta	30	\$ 27.99	\$ 24.50	\$ (3.49)	\$ (104.70)
				TOTAL =	\$ (1,791.95)

Recommendation

It is recommended that the Board of Education award contracts for non-OEM cartridges to four companies in the amounts listed above for a total bid award of \$9,951.30. There are 9 cartridges that were on the 2012-2013 bid. Savings for those cartridges in 2013-2014 are \$1,791.95. Five new cartridges were added to the bid this year.

Recommendations are based low quote vendors meeting specifications. The purchase of printer toner cartridges is budgeted for in the Educational Fund budget for 2013-2014. All proposal documents are on file in the business office for review.

PRINTER TONER CARTRIDGES - OEM Compatible October 9, 2013

Vendor		LD Products		Rasix		Supplies Outlet		VRS Inc. (NuCycle)		2012-2013	Price	2013-2014
Cartidge	QTY	Price	Total	Price	Total	Price	Total	Price	Total	Price	Difference	Savings
HP C7115A Black (High Yield)	200			\$ 14.50	\$ 2,900.00					20.99	\$ (6.49)	\$ (1,298.00)
HP #10 C-4844-AN Black (High Yield)	5	\$ 6.99	\$ 34.95							9.99	\$ (3.00)	\$ (15.00)
HP #11 C4836-AN Cyan	10							\$ 4.99	\$ 49.90	9.49	\$ (4.50)	\$ (45.00)
HP #11 C4837-AN Magenta	10							\$ 4.99	\$ 49.90	9.49	\$ (4.50)	\$ (45.00)
HP #11 C4838-AN Yellow	5							\$ 4.99	\$ 24.95	9.49	\$ (4.50)	\$ (22.50)
Q6000A Black	25					\$ 24.50	\$ 612.50			27.99	\$ (3.49)	\$ (87.25)
Q6001A Cyan	20					\$ 24.50	\$ 490.00			27.99	\$ (3.49)	\$ (69.80)
Q6002A Yellow	30					\$ 24.50	\$ 735.00			27.99	\$ (3.49)	\$ (104.70)
Q6003A Magenta	30					\$ 24.50	\$ 735.00			27.99	\$ (3.49)	\$ (104.70)
HP80A / CF280A Black (High Yield)	50					\$ 22.50	\$ 1,125.00			New for 2013-2014		
HP CE410A Black (High Yield)	30					\$ 28.50	\$ 855.00			New for 2013-2014		
HP CE411A Cyan	30	\$ 25.99	\$ 779.70							New for 2013-2014		
HP CE412A Yellow	30	\$ 25.99	\$ 779.70							New for 2013-2014		
HP CE413A Magenta	30	\$ 25.99	\$ 779.70							New for 2013-2014		
VENDOR TOTAL			\$ 2,374.05		\$ 2,900.00		\$ 4,552.50		\$ 124.75			

TOTAL CARTRIDGE SPEND (Non-OEM) 2013-2014 = \$ 9,951.30

\$ (1,791.95)

2013 - 2014 SAVINGS = \$ (1,617.45)

PRINTER TONER CARTRIDGES - OEM COMPATIBLE October 9, 2013

COMPANY	HP C7115A Black		HP #10 C-4844-AN Black		HP #11 C4836-AN Cyan		HP #11 C4837-AN Magenta		HP #11 C4838-AN Yellow	
	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge
Quantity	200	200	5	5	10	10	10	10	5	5
Canon Solutions Schaumburg, IL	\$ 60.82 \$ 12,164.00	\$ 67.02 \$ 13,404.00	\$ 31.10 \$ 155.50		\$ 30.93 \$ 309.30		\$ 30.93 \$ 309.30		\$ 30.93 \$ 154.65	
CNI Office Supplies East Brunswick, NJ	\$ 34.65 \$ 6,930.00	\$ 39.36 \$ 7,872.00	\$ 31.52 \$ 157.60		\$ 31.52 \$ 315.20		\$ 31.52 \$ 315.20		\$ 31.52 \$ 157.60	
En Pointe Gardena, CA	\$ 29.25 \$ 5,850.00	\$ 32.13 \$ 6,426.00	\$ 35.21 \$ 176.05		\$ 35.21 \$ 352.10		\$ 35.21 \$ 352.10		\$ 35.21 \$ 176.05	
ISBS Elk Grove Village, IL	\$ 23.15 \$ 4,630.00	\$ 26.30 \$ 5,260.00	\$ 8.97 \$ 44.85		\$ 8.97 \$ 89.70		\$ 8.97 \$ 89.70		\$ 8.97 \$ 44.85	
LD Products Long Beach, CA		\$ 17.99 \$ 3,598.00		\$ 6.99 \$ 34.95	\$ 6.99 \$ 69.90		\$ 6.99 \$ 69.90		\$ 6.99 \$ 34.95	
Next Day Toner Orland Park, IL	\$ 25.83 \$ 5,166.00	\$ 28.75 \$ 5,750.00	\$ 34.33 \$ 171.65		\$ 33.60 \$ 336.00		\$ 33.60 \$ 336.00		\$ 33.60 \$ 168.00	
Parker Systems Lake Zurich, IL	\$ 29.35 \$ 5,870.00	\$ 33.10 \$ 6,620.00	\$ 10.00 \$ 50.00		\$ 9.00 \$ 90.00		\$ 9.00 \$ 90.00		\$ 9.00 \$ 45.00	
Rasix Chula Vista, CA	\$ 13.00 \$ 2,600.00	\$ 14.50 \$ 2,900.00	\$ 5.00 \$ 25.00		\$ 5.00 \$ 50.00		\$ 5.00 \$ 50.00		\$ 5.00 \$ 25.00	
State Copy Lobi, NJ	\$ 62.00 \$ 12,400.00	\$ 68.00 \$ 13,600.00	\$ 32.00 \$ 160.00		\$ 32.00 \$ 320.00		\$ 32.00 \$ 320.00		\$ 32.00 \$ 160.00	
Supplies Outlet Reno, NV	\$ 15.50 \$ 3,100.00	\$ 17.00 \$ 3,400.00	\$ 5.50 \$ 27.50		\$ 5.50 \$ 55.00		\$ 5.50 \$ 55.00		\$ 5.50 \$ 27.50	
Think! Printer Supplies Crystal Lake, IL	\$ 37.79 \$ 7,558.00	\$ 71.09 \$ 14,218.00		\$ 37.79 \$ 188.95		\$ 37.79 \$ 377.90		\$ 37.79 \$ 377.90		\$ 37.79 \$ 188.95
The Tree House Newton Centre, MA		\$ 18.55 \$ 3,710.00	\$ 5.65 \$ 28.25		\$ 5.65 \$ 56.50		\$ 5.65 \$ 56.50		\$ 5.65 \$ 28.25	
VRS Inc. (NuCycle) Knoxville, TN	\$ 44.99 \$ 8,998.00	\$ 31.99 \$ 6,398.00		\$ 4.99 \$ 24.95		\$ 4.99 \$ 49.90		\$ 4.99 \$ 49.90		\$ 4.99 \$ 24.95

PRINTER TONER CARTRIDGES - OEM COMPATIBLE October 9, 2013

COMPANY	Q6000A Black		Q6001A Cyan		Q6002A Yellow		Q6003A Magenta		HP80A / CF280A Black	
	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge
Quantity	25	25	20	20	30	30	30	30	50	50
Canon Solutions	\$ 65.53		\$ 71.53		\$ 71.53		\$ 71.53		\$ 79.88	\$ 138.93
Schaumburg, IL	\$ 1,638.25		\$ 1,430.60		\$ 2,145.90		\$ 2,145.90		\$ 3,994.00	\$ 6,946.50
CNI Office Supplies	\$ 42.79		\$ 46.68		\$ 46.68		\$ 46.68		\$ 45.60	\$ 51.48
East Brunswick, NJ	\$ 1,069.75		\$ 933.60		\$ 1,400.40		\$ 1,400.40		\$ 2,280.00	\$ 2,574.00
En Pointe	\$ 47.15		\$ 47.15		\$ 47.15		\$ 47.15		\$ 50.60	\$ 64.43
Gardena, CA	\$ 1,178.75		\$ 943.00		\$ 1,414.50		\$ 1,414.50		\$ 2,530.00	\$ 3,221.50
ISBS	\$ 35.10		\$ 36.30		\$ 36.30		\$ 36.30		\$ 44.75	\$ 55.65
Elk Grove Village, IL	\$ 877.50		\$ 726.00		\$ 1,089.00		\$ 1,089.00		\$ 2,237.50	\$ 2,782.50
LD Products	\$ 24.99		\$ 25.99		\$ 24.99		\$ 24.99		\$ 28.99	\$ 34.99
Long Beach, CA	\$ 624.75		\$ 519.80		\$ 749.70		\$ 749.70		\$ 1,449.50	\$ 1,749.50
Next Day Toner	\$ 38.89		\$ 38.89		\$ 38.89		\$ 38.89		\$ 45.35	\$ 67.35
Orland Park, IL	\$ 972.25		\$ 777.80		\$ 1,166.70		\$ 1,166.70		\$ 2,267.50	\$ 3,367.50
Parker Systems	\$ 44.85		\$ 44.85		\$ 44.85		\$ 44.85		\$ 67.25	\$ 78.05
Lake Zurich, IL	\$ 1,121.25		\$ 897.00		\$ 1,345.50		\$ 1,345.50		\$ 3,362.50	\$ 3,902.50
Rasix	\$ 25.35		\$ 25.35		\$ 25.35		\$ 25.35		\$ 22.00	\$ 25.00
Chula Vista, CA	\$ 633.75		\$ 507.00		\$ 760.50		\$ 760.50		\$ 1,100.00	\$ 1,250.00
State Copy	\$ 66.00		\$ 72.00		\$ 72.00		\$ 72.00		\$ 81.00	\$ 138.00
Lobi, NJ	\$ 1,650.00		\$ 1,440.00		\$ 2,160.00		\$ 2,160.00		\$ 4,050.00	\$ 6,900.00
Supplies Outlet	\$ 24.50		\$ 24.50		\$ 24.50		\$ 24.50		\$ 20.50	\$ 22.50
Reno, NV	\$ 612.50		\$ 490.00		\$ 735.00		\$ 735.00		\$ 1,025.00	\$ 1,125.00
Think! Printer Supplies	\$ 55.79		\$ 62.99		\$ 62.99		\$ 62.99		\$ 74.69	\$ 98.99
Crystal Lake, IL	\$ 1,394.75		\$ 1,259.80		\$ 1,889.70		\$ 1,889.70		\$ 3,734.50	\$ 4,949.50
The Tree House	\$ 28.00		\$ 28.00		\$ 28.00		\$ 28.00		\$ 25.25	
Newton Centre, MA	\$ 700.00		\$ 560.00		\$ 840.00		\$ 840.00		\$ 1,262.50	
VRS Inc. (NuCycle)	\$ 42.99		\$ 42.99		\$ 42.99		\$ 42.99		\$ 49.99	\$ 69.99
Knoxville, TN	\$ 1,074.75		\$ 859.80		\$ 1,289.70		\$ 1,289.70		\$ 2,499.50	\$ 3,499.50

PRINTER TONER CARTRIDGES - OEM COMPATIBLE October 9, 2013

COMPANY	HP CE410A Black		HP CE411A Cyan		HP CE412A Yellow		HP CE413A Magenta		Vendor Total Award
	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	Standard Cartridge	High Yield Cartridge	
Quantity	30	30	30	30	30	30	30	30	
Canon Solutions Schaumburg, IL	\$ 65.27 \$ 1,958.10	\$ 80.99 \$ 2,429.70	\$ 92.97 \$ 2,789.10		\$ 92.97 \$ 2,789.10		\$ 92.97 \$ 2,789.10		
CNI Office Supplies East Brunswick, NJ	\$ 52.69 \$ 1,580.70	\$ 66.60 \$ 1,998.00	\$ 52.69 \$ 1,580.70		\$ 52.69 \$ 1,580.70		\$ 52.69 \$ 1,580.70		
En Pointe Gardena, CA	\$ 51.75 \$ 1,552.50	\$ 60.23 \$ 1,806.90	\$ 73.60 \$ 2,208.00		\$ 73.60 \$ 2,208.00		\$ 73.60 \$ 2,208.00		
ISBS Elk Grove Village, IL	\$ 43.30 \$ 1,299.00		\$ 42.30 \$ 1,269.00		\$ 42.30 \$ 1,269.00		\$ 42.30 \$ 1,269.00		
LD Products Long Beach, CA	\$ 25.99 \$ 779.70	\$ 35.99 \$ 1,079.70	\$ 25.99 \$ 779.70		\$ 25.99 \$ 779.70		\$ 25.99 \$ 779.70		\$ 2,374.05
Next Day Toner Orland Park, IL	\$ 48.00 \$ 1,440.00	\$ 55.35 \$ 1,660.50	\$ 67.55 \$ 2,026.50		\$ 67.55 \$ 2,026.50		\$ 67.55 \$ 2,026.50		
Parker Systems Lake Zurich, IL	\$ 50.00 \$ 1,500.00	\$ 60.95 \$ 1,828.50	\$ 72.50 \$ 2,175.00		\$ 72.50 \$ 2,175.00		\$ 72.50 \$ 2,175.00		
Rasix Chula Vista, CA	\$ 39.00 \$ 1,170.00	\$ 43.00 \$ 1,290.00	\$ 39.00 \$ 1,170.00		\$ 39.00 \$ 1,170.00		\$ 39.00 \$ 1,170.00		\$ 2,900.00
State Copy Lobi, NJ	\$ 66.00 \$ 1,980.00	\$ 85.00 \$ 2,550.00	\$ 93.00 \$ 2,790.00		\$ 93.00 \$ 2,790.00		\$ 93.00 \$ 2,790.00		
Supplies Outlet Reno, NV	\$ 26.50 \$ 795.00	\$ 28.50 \$ 855.00	\$ 27.50 \$ 825.00		\$ 27.50 \$ 825.00		\$ 27.50 \$ 825.00		\$ 4,552.50
Think! Printer Supplies Crystal Lake, IL	\$ 62.99 \$ 1,889.70	\$ 74.69 \$ 2,240.70	\$ 88.19 \$ 2,645.70		\$ 88.19 \$ 2,645.70		\$ 88.19 \$ 2,645.70		
The Tree House Newton Centre, MA	\$ 31.55 \$ 946.50		\$ 31.55 \$ 946.50		\$ 31.55 \$ 946.50		\$ 31.55 \$ 946.50		
VRS Inc. (NuCycle) Knoxville, TN	\$ 29.99 \$ 899.70	\$ 34.99 \$ 1,049.70	\$ 29.99 \$ 899.70		\$ 29.99 \$ 899.70		\$ 29.99 \$ 899.70		\$ 124.75

TOTAL CARTRIDGE SPEND (Non-OEM) 2013 - 2014 = \$ 9,951.30