



COMMUNITY CONSOLIDATED SCHOOL DISTRICT 15

580 N 1st Bank Drive • Palatine IL 60067 | 847.963.3000 | www.ccsd15.net

Date: August 14, 2019

To: Board of Education

From: Dave Kuechenberg - Manager of Technology Services

Re: Consent Calendar Item - iPads for Student Services - Low Incidence

Many special education self-contained classrooms for students with significant disabilities and Student Services staff are currently using iPads, which are going on their sixth year of use. These outdated tablets run slowly and no longer accept most updates, which hinders their performance. In order to allow our students to produce high quality, creative and innovative work efficiently, and to the best of their ability, these iPads need to be replaced.

As part of the Department of Technology's five-year budget, the refreshment of iPads has been planned for the 2019-2020 school year. It is our recommendation that we purchase 140 new Apple iPads for use with our students in Low Incidence programs and the staff that serve them. Providing students with new, updated, fully functioning technology will allow them to continue with the work they've started, and continue providing excellent educational experiences for our students as well as facilitate easier access to their online curriculum.

PRODUCT	QUANTITY	UNIT PRICE	TOTAL
Apple iPad 10-pack	14	\$2,940.00	\$41,160.00

Apple Inc. is the sole source provider of Apple products so the district does not need to go out to bid on Apple products. The Education Price Quote from Apple for quantity (140) Apple iPads is the best pricing the district would receive - see letter below:



APPLE CONFIDENTIAL

September 21,

RE: Apple Sole Source Letter

CCSD 15
Dave Kuechenberg, Manager of Technology Services
580 N. 1st Bank Drive
Palatine, IL 60067

Dear Dave:

The purpose of this Apple Sole Source Letter is to inform you and your organization that Apple Inc. ("Apple") is the sole source provider of Apple Products and certain Exclusive products to your organization.

"Apple Products" refers to Services, CTO Products, hardware products, and software products manufactured, distributed, or licensed under the Apple brand name that an Apple customer has paid to acquire or has properly licensed from Apple for its own use, but excluding any third party software and all other third party products. "Services" means collectively, the standard, price-listed services, support, and/or training products sold under the Apple brand name. "Configure-To-Order Products" or "CTO Products" means Products that Apple modifies from its standard configurations and that are available to an Apple customer only by special order. From time to time Apple also carries an assortment of third party products models that are exclusively sold by Apple to direct Apple customers. "Exclusive" products refer to products that compliment Apple-branded products that only Apple has a license to resell.

Pursuant to the terms of their Agreements with Apple, Apple Authorized Resellers in the United States are prohibited from selling Apple Products to private or public educational institutions like yours. Certain Apple authorized cellular phone carriers/providers ("Carriers"), including AT&T, Verizon, and Sprint, are authorized by Apple to sell the iPhone or iPad to educational institutions.

Aside from the above exceptions, Apple has no present intention to utilize agents and has not authorized any Apple Authorized Reseller, other than Apple authorized Carriers, to sell Apple Products to your organization. Apple will continue to have a direct sales and purchasing relationship with your organization, and will continue to be your sole source for all of the Apple Products.

Sincerely,

A handwritten signature in blue ink that reads "Vanessa Boenig".

Vanessa Boenig
Apple Inc.
U.S. Bids and Sales Contracts Management

Apple Inc. Education Price Quote

Customer:	Emily Dix CMNTY CONSOLIDATED SCHOOL DISTRICT 15 ESC email: dix@ccsd15.net	Apple Inc:	Stephen Martin 5505 W Parmer Lane Bldg 7 Austin, TX 78727-6524 Phone: +1-512-6746555 email: stephen_martin@apple.com
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Apple Quote: 2205674682

Quote Date: Wednesday, August 07, 2019

Quote Valid Until: Friday, September 06, 2019

Quote Comments:

Please reference Apple Quote number on your Purchase Order.

Row #	Details & Comments	Qty	Unit List Price	Extended List Price
1	iPad Wi-Fi 32GB - Space Gray (10-pack) Part Number: BN3U2LL/A	14	\$2,940.00	\$41,160.00
	iPad Wi-Fi 32GB - Space Gray Part Number: MR8A2LL/A Quantity: 140			
	Edu List Price Total			\$41,160.00
	- Additional Tax			\$0.00
	- Estimated Tax			\$0.00
	Extended Total Price*			\$41,160.00
	*In most cases Extended Total Price does not include Sales Tax			
	*If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary			

Complete your order by one of the following:

- This document has been created for you as Apple Quote ID 2205674682. Please contact your institution's Authorized Purchaser to submit the above quote online. For account access or new account registration, go to <https://ecommerce.apple.com>. Simply go to the Quote area of your Apple Education Online Store, click on it and convert to an order.